



This week...

Fiona has been offered a promotion and she's trying to understand the benefits and perks. She's asking Akio for advice.

Lesson Objectives...

- Understanding benefits and perks
- Deliberating options

## Business English Conversation

**Basic Class**

# Warm Up – Topic Question



What are some benefits and perks you have at your job?

## Picture Description

Why does she look so surprised?



A



B



Why do they all look so pleased?

\*Create a short story using the following format

1. Who
2. Where
3. When
4. What's happening?

\*Create simple sentences using the vocabulary

1. benefit
2. healthcare
3. performance
4. promotion

My manager told me I will be getting a **promotion** next year.



1. I've been offered an overseas transfer.
2. I don't understand the difference between gross profit and net profit.
3. They are also giving me five weeks paid vacation.
4. Make sure you include it in your expenses.

- Words
- Phrases

<b>Fiona</b>	Hello, Akio. <b>I've been offered</b> a <b>promotion</b> and I'm trying to understand all the benefits and perks.
<b>Akio</b>	That's great news, Fiona. How can I help?
<b>Fiona</b>	<b>I don't understand the difference between</b> benefits <b>and</b> perks.
<b>Akio</b>	A <b>benefit</b> is part of your salary, like pensions, <b>healthcare</b> and paid leave.
<b>Fiona</b>	I understand. So, what are perks?
<b>Akio</b>	Perks are bonuses like discount travel fares and rewards for good <b>performance</b> .
<b>Fiona</b>	<b>They are also giving me</b> a company car! Is that a perk or a benefit?
<b>Akio</b>	It's a great perk. <b>Make sure you</b> take good care of it.

1. I've been offered .....
2. I don't understand the difference between ..... and .....
3. They are also giving me .....
4. Make sure you .....

# Responses - Prepositions

\*please select the most appropriate response for each item below:

1. A: Where's your company car?  
B: It's downstairs .... the parking garage.

at / with / in

2. A: When does your new salary kick in?  
B: On the first Tuesday .... next month.

in / of / on

3. A: How do you feel .... transferring overseas?  
B: I'm excited about it.

for / about / with

4. A: They've offered me a new job in China.  
B: Does it come .... any perks?

to / with / for

5. A: I really hope I get the promotion.  
B: I think you're .... with a good chance.

in / on / about

6. A: This new position will be great .... your career.  
B: That's a good point!

for / on / to



## Role Play – Benefits and Perks

**Student A** has been offered a promotion. He/she asks his/her HR rep, **Student B** about what benefits and perks may come with the position.



**Student A:** I wanted to ask about the benefits and perks that may be available with my new position.

**Student B:** What would you like to know?

\* Continue the conversation using the key **Key Phrases** and **Benefits** from below.

### Key Phrases

- Will I be given ....?
- Will I get a ....?
- Is there any chance I will get a company car?
- Is my salary going to increase?
- You'll be given ....
- You'll be able to have ....
- You can expect a salary increase.
- The company will provide you with a ....
- *Other*

### Benefits and Perks

- company car
- corner office
- paid leave
- health coverage
- overseas trips
- increased salary
- executive lounge access
- *other*

- What are the best perks and benefits?
- Do you wish your job had more perks and benefits?

- benefits - *The **benefits** at my new job are great.*
- company car - *My **company car** is very stylish.*
- corner office - *I've always wanted to have a **corner office**.*
- healthcare - *Our company provides great **healthcare**.*
- performance - *Your **performance** has been very good.*
- perk - *Overseas trips are a great **perk**.*
- promotion - *Your **promotion** comes with a higher salary.*