Benefits and Perks





This week...

Fiona has been offered a promotion and she's trying to understand the benefits and perks. She's asking Akio for advice.

Lesson Objectives...

- Understanding benefits and perks
- Deliberating options

Business English Conversation

Super Class

Warm Up - Topic Question

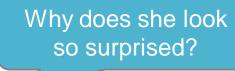




What are some benefits and perks you have at your job?

Picture Description











Fiona

Fiona



FIONS	Hello, Akio. I've been offered a promotion and I'm trying to understand
	all the benefits and perks.

Akio Hey, Fiona. I'm really happy for you. What are you unclear about?

Fiona I don't get the difference between benefits and perks.

It can be a touch confusing. A benefit is something that is considered part of your salary, such as pensions, healthcare, sick pay or paid

Right. I'm with you. So, what are perks?

Akio Perks are bonuses such as discount travel fares, rewards for good performance, gym memberships and things like that.

They are also going to let me use a company car! Does that count as a perk or a benefit?

Akio It's a perk. And a good perk at that. Take good care of it though.

leave.

Role Play – Benefits and Perks





Student A has been offered a promotion. He/she asks his/her HR rep, Student B about what benefits and perks may come with the position.

Key Phrases

- I want to know about the perks and benefits of my new role.
- Will I get a?
- Is there any chance I will get a company car?
- Is my salary going to increase?
- Your new position entitles you to a few perks and benefits.
- You'll be able to have
- You can expect a salary increase.
- The company will provide you with a
- Other

Benefits and Perks

- · company car
- · corner office
- paid leave
- health coverage
- overseas trips
- increased salary
- executive lounge access
- other

One Minute Talk





Talk about one of the following topics for one minute:

- 1. The amount of paid leave offered by Japanese companies.
- 2. The pros and cons of having a company car.
- 3. Perks and benefits as a reward for good performers.

*Other students in the class, ask one question each to the presenter after the speech

Discussion



- In your opinion, what are the best perks and benefits?
- Do you wish your job had more perks and benefits?

Idioms



I really like the **fringe benefits** at my new job!



fringe benefit – a non-monetary perk, incentive, or benefit for working a job that is given in addition to one's normal wage or salary

A good parking spot by the entrance is a good fringe benefit of this job.

sabbatical – a period of paid leave granted to a university teacher or other worker for study or travel, traditionally one year for every seven years worked

One of the best benefits of this job is that they offer us sabbaticals.

first class lounge – a premium, luxury lounge for first class travelers or members, especially at an airport

My company has given me a first class lounge member's card for all my business trips!