



## This week...

Jack has decided to leave the company he works for and become a management consultant. Chris wants to know more about his decision.

## Lesson Objectives...

- Consulting
- Explaining a role

## Business English Conversation

## Advanced Class



Have you ever worked with a consultant?

# Picture Description

What is she pointing to on the monitor?



What is the man holding in his hand?

<b>Jack</b>	<b>Just between you and me</b> , I'm going to leave the company and become a management consultant.
<b>Chris</b>	Why have you decided to do that?
<b>Jack</b>	Well, <b>I've been working</b> in management <b>for many years</b> and I feel like my knowledge and experience would get better rewards in the field of consultancy.
<b>Chris</b>	What kind of work would you be doing as a consultant?
<b>Jack</b>	I'd offer my services to young or struggling companies at first. <b>Once they bring me in, I'll</b> analyze their processes and develop strategies for them.
<b>Chris</b>	Sounds demanding. Won't you find it very stressful and a lot of responsibility?
<b>Jack</b>	<b>Sure, but that's why</b> consultants get paid the big bucks!
<b>Chris</b>	I suppose that's true. I wish you all the best.

**Just between you and me**, I am going to leave this company and work for a competitor.

1. Just between you and me .....
2. I've been working ..... for many years.
3. Once they bring me in, I'll .....
4. Sure, but that's why .....



**Student A** plans to leave the company that he/she is working for to become a consultant. **Student B** asks about the kind of work he/she will do.



**Student A:** Tell **Student B** you are leaving the company to become a consultant.

**Student B:** Ask **Student A** what kind of consultant he/she will become and what work he/she will do.

## Key Phrases

- I'm leaving the company to be a consultant.
- I'm going to be a ....
- I want to branch out on my own.
- I think it will be lucrative.
- What kind of consulting work will you do?
- How will you find work?
- Have you done any consulting before?
- I wish you all the best.
- *Other*

## Consultants

- Management
- IT
- Law
- Marketing
- Finance
- PR
- Education
- *Other*

## Agree or Disagree



1. A company should be able to solve their own problems in-house and not have to hire a consultant.
2. Consultants can be very effective.
3. Doing consultancy work would be an interesting job.

- If you had the chance, what kind of a consultant would you work as?
- Do you think consultants are effective?
- Do you think hiring a consultant is worth the money?



- analyze - *Could you **analyze** this sales data, please?*
- consulting - *His **consulting** work is second to none.*
- develop - *We hope to **develop** a lasting relationship.*
- experience - ***Experience** isn't everything in this job.*
- knowledge - *Her **knowledge** makes her a great asset.*
- lucrative - *My freelance work has been very **lucrative**.*
- rewards - *The **rewards** are too good to pass up.*