Consulting





This week...

Jack has decided to leave the company he works for and become a management consultant. Chris wants to know more about his decision.

Lesson Objectives...

- Consulting
- Explaining a role

Business English Conversation

Advanced Class

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Warm Up – Topic Question





Have you ever worked with a consultant?



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Picture Description

ZEnglish

What is she pointing to on the monitor?





What is the man holding in his hand?



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Jack	Just between you and me, I'm going to leave the company and become a management consultant.		
Chris	Why have you decided to do that?		
Jack	Well, I've been working in management for many years and I feel like my knowledge and experience would get better rewards in the field of consultancy.		
Chris	What kind of work would you be doing as a consultant?		
Jack	I'd offer my services to young or struggling companies at first. Once they bring me in, I'll analyze their processes and develop strategies for them.		
Chris	Sounds demanding. Won't you find it very stressful and a lot of responsibility?		
Jack	Sure, but that's why consultants get paid the big bucks!		
Chris	I suppose that's true. I wish you all the best.		
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Sentence Building



Just between you and

me, I am going to leave this company and work for a competitor.

- 1. Just between you and me
- 2. I've been working for many years.
- 3. Once they bring me in, I'll
- 4. Sure, but that's why



Role Play – Consulting



Student A plans to leave the company that he/she is working for to become a consultant. Student B asks about the kind of work he/she will do.



Student A: Tell Student B you are leaving the company to become a consultant.

Student B: Ask Student A what kind of consultant he/she will become and what work he/she will do.

Key Phrases

- I'm leaving the company to be a consultant.
- I'm going to be a
- I want to branch out on my own.
- I think it will be lucrative.
- What kind of consulting work will you do?
- How will you find work?
- Have you done any consulting before?
- I wish you all the best.
- Other

Consultants

- Management
- IT
- Law
- Marketing
- Finance
- PR
- Education
- Other

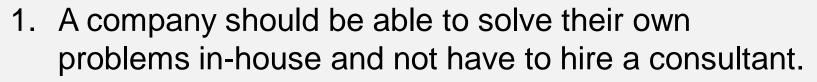
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Communications 6







2. Consultants can be very effective.

Agree or Disagree

3. Doing consultancy work would be an interesting job.

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- If you had the chance, what kind of a consultant would you work as?
- Do you think consultants are effective?
- Do you think hiring a consultant is worth the money?

Word Index



analyze	- Could you analyze this sales data, please?
consulting	- His consulting work is second to none.
develop	- We hope to develop a lasting relationship.
experience	- Experience isn't everything in this job.
knowledge	- Her knowledge makes her a great asset.
lucrative	- My freelance work has been very lucrative.
rewards	- The rewards are too good to pass up.