Consulting





This week...

Jack has decided to leave the company he works for and become a management consultant. Chris wants to know more about his decision.

Lesson Objectives...

- Consulting
- Explaining a role

Business English Conversation

Basic Class

Warm Up - Topic Question





Have you ever worked with a consultant?

Picture Description



What is she pointing to on the monitor?







What is the man holding in his hand?

*Create a short story using the following format

- 1. Who
- 2. Where
- 3. When
- 4. What's happening?

Words



*Create simple sentences using the vocabulary

- 1. knowledge
- 2. experience
- 3. analyze
- 4. develop

Can you please **analyze** the sales data?



Phrases



- 1. I'm going to leave the company and become a freelancer.
- 2. Why have you decided to change your job?
- 3. I've been working in computing for many years.
- 4. Wouldn't that be challenging?





- Words
- Phrases

Jack	I'm going to leave the company and become a management consultant.
Chris	Why have you decided to do that?
Jack	Well, I've been working in management for many years and I feel like my knowledge and experience could be used for consultancy.
Chris	What kind of work would you be doing as a consultant?
Jack	I'd work with young or struggling companies at first. I'll analyze their processes and develop strategies for them.
Chris	Wouldn't that be demanding?
Jack	Sure, but that's why consultants get paid a lot!
Chris	Good luck to you!

Sentence Building



- 1. I'm going to leave the company and
- 2. Why have you decided to?
- 3. I've been working for many years.
- 4. Wouldn't that be?

Responses - Prepositions

*please select the most appropriate **ZEnglish** response for each item below:



A: Did you speak their consultant yet?

B: I'll speak to her tomorrow.

with / for / on

A: What did the consultant tell you?

B: She said many our systems are outdated.

of / about / for

A: What can we do it?

B: We could hire a consultant, I suppose.

at / about / on

A: I'm quitting to become a consultant.

B: Best of luck you!

to / with / for

A: What time are we meeting the consultant?

B: She'll be here about 6pm.

at / of / with



A: Where does she work?

B: She works a big consulting firm.

for / on / to

Role Play - Consulting



Student A plans to leave the company that he/she is working for to become a consultant. Student B asks about the kind of work he/she will do.



Student A: I'm leaving the company to become a consultant.

Student B: What kind of consulting will you do?

* Continue the conversation using the Key Phrases and Consultants from below.

Key Phrases

- I'm going to be
- I want to challenge myself.
- I think it will be lucrative.
- How will you find work?
- Have you done any consulting before?
- Maybe I should be a consultant, too.
- · Good luck to you!
- Other

Consultants

- Management
- IT
- Law
- Marketing
- Finance
- PR
- Education
- Other

Discussion



- If you had the chance, what kind of a consultant would you work as?
- Do you think consultants are effective?

Word Index



analyze - Could you analyze this sales data, please?

consulting - His consulting work is excellent.

develop - We hope to develop a good relationship.

experience - Experience isn't everything in this job.

knowledge - Her knowledge makes her a great asset.

Iucrative - My freelance work has been very lucrative.

management - His management skills are very good.