# Consulting





## This week...

Jack has decided to leave the company he works for and become a management consultant. Chris wants to know more about his decision.

## Lesson Objectives...

- Consulting
- Explaining a role

## **Business English Conversation**

**Super Class** 

## Warm Up - Topic Question





Have you ever worked with a consultant?

## **Picture Description**



What is she pointing to on the monitor?









Chris

Jack

Chris



Iack	Just between you and me, I'm going to branch out on my own and
	become a management consultant.

Chris Sounds like a huge decision in your life. What's brought this on?

Well, I've been working in management for many years and I feel like my knowledge and experience would yield better rewards in the field of

Consultancy.

You're certainly a very steady pair of hands at this company. What kind of work would you be doing as a consultant?

I'd offer my services to young or struggling companies at first. Once they bring me in, I'll analyze their processes, develop strategies for them and coach their management teams.

Wouldn't that be very demanding? I mean, won't you find it hugely stressful and a lot of responsibility?

Jack Sure, but that's why consultants get handsomely rewarded!

**Chris** I suppose that's true. I wish you all the best.

### **Role Play – Consulting**





Student A plans to leave the company that he/she is working for to become a consultant. Student B asks about the kind of work he/she will do.

#### **Key Phrases**

- I'm leaving the company to be a consultant.
- I'm going to be a ....
- I want to branch out on my own.
- I think it will be lucrative.
- What kind of consulting work will you do?
- How will you find work?
- Have you done any consulting before?
- I wish you all the best.
- Other

#### **Consultants**

- Management
- IT
- Law
- Marketing
- Finance
- PR
- Education
- Other

### **One Minute Talk**





## Talk about one of the following topics for one minute:

- 1. The benefits of hiring a consultant.
- 2. The drawbacks of hiring a consultant.
- 3. Consulting in the Japanese business world.

\*Other students in the class, ask one question each to the presenter after the speech

## **Discussion**



- ☐ If you had the chance, what kind of a consultant would you work as?
- Do you think consultants are effective?
- Do you think hiring a consultant is worth the money?

### **Idioms**



Would you like to **be your own boss** someday?



consult with (someone or something) – seek information or advice from (someone, especially an expert or professional)

We need to consult with him before we make any decisions.

sage advice - very good and wise advice

> Their consultant left us with some very **sage advice**, which will help a lot.

be your own boss – to work for yourself/be self-employed

➤ I left the company to become a consultant and **be my own boss**.